

Message Text

PAGE 01 TEHRAN 02126 051207 Z

44

ACTION NEA-12

INFO OCT-01 ADP-00 EB-11 XMB-07 RSR-01 RSC-01 /033 W

----- 115765

R 070945 Z APR 73

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 1716

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FOR: NEA/ IDA MIKLOS

PASS EX/ IMBANK

DEPT PLEASE PASS FOLLOWING MESSAGE TO J. R.

HALLOCK FORD MOTOR COMPANY, 2500 EAST MAPLE ROAD, TROY, MICHIGAN, FROM LEHFELDT.

E. O. 11652: GDS

TAGS: ETRD, IR

SUBJECT: NEGOTIATIONS FORD MOTOR COMPANY

1. REFERENCE YOUR MARCH 27 LETTER, DELIGHTED FORD NOW IN POSITION DEAL DIRECT WITH GOI ON TRACTORS. I TALKED TO HEAD OF IDRO DR. TASLIMI WHO INFORMS ME THAT THEY ARE IN LAST STAGES OF NEGOTIATIONS WITH MASSEY- FERGUSON OF CANADA AND WILL KNOW OUTCOME THESE NEGOTIATIONS IN ABOUT TEN DAYS. HE INFORMED ME THAT IF FORD PREPARED SUBMIT IN ADVANCE DETAILS OF ITS PROPOSAL ESPECIALLY AS REGARDS ROYALTIES, PRICES FOR UNITS, PLANS FOR LOCAL MANUFACTURING, ETC., HE WOULD BE IN A BETTER POSITION TO KNOW WHETHER A VISIT BY YOU WOULD BE FRUITFUL. FOR YOUR INFORMATION, TASLIMI' S STORY CONCERNING MASSEY- FERGUSON HAS NOT CHANGED MUCH IN THE PAST THREE MONTHS AND I HEAR FROM VARIOUS SOURCES THAT SOME OF THE SAME STICKING POINTS WHICH CONCERNED FORD ARE ALSO OF CONCERN TO MASSEY- FERGUSON. UNDER THE CIRCUMSTANCES BELIEVE A VISIT AS SOON AS POSSIBLE WOULD BE USEFUL ESPECIALLY IF YOU ARE PREPARED DISCUSS CONCRETE DETAILS WITH IDRO AND MINISTRY OF ECONOMY. MINECON NOW OUT OF COUNTRY ON EXTENDED VISIT BUT HIS PRINCIPAL DEPUTY IS ALWAYS AVAILABLE AS IS THE PRESIDENT OF IDRO.

HELMS

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PAGE 02 TEHRAN 02126 051207 Z

NOTE BY OC/ T: NOT PASSED ABOVE ADDRESSEE.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 15 APR 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 02 APR 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973TEHRAN02126
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: n/a
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730461/dcacjabv.tel
Line Count: 56
Locator: TEXT ON-LINE
Office: n/a
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 20 DEC 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20-Dec-2001 by shawdg>; APPROVED <09-Jan-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> jms 19990420
Subject: NEGOTIATIONS FORD MOTOR COMPANY
TAGS: ETRD, IR
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005